

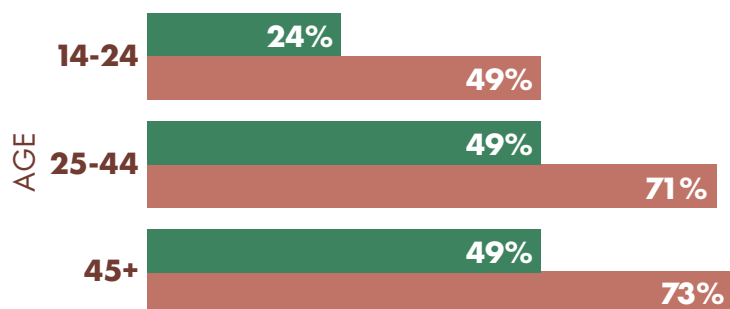


THINGS TO KNOW ABOUT...

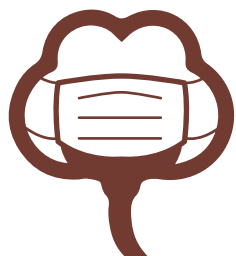
COVID-19 & CONSUMER CONCERNS IN MEXICO

SECOND WAVE

Percentage who are very concerned about the COVID-19 coronavirus pandemic (by age):



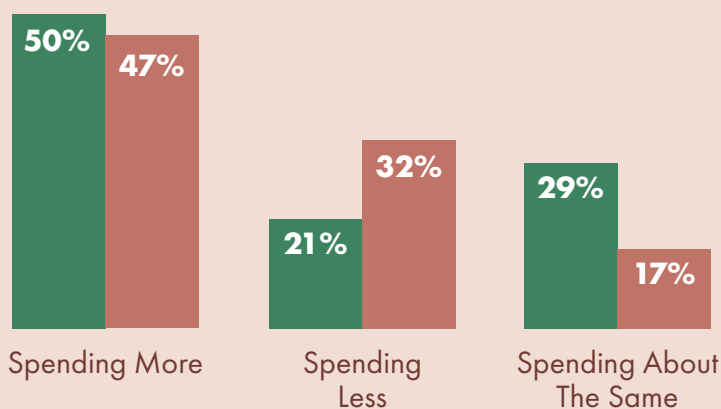
■ WAVE 1, MARCH 24-25 ■ WAVE 2, APRIL 28-29



84% look to face masks to protect them

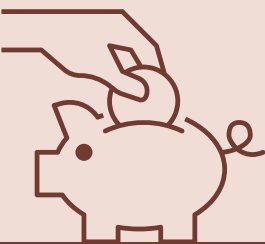
89% likely to look for cotton in face masks

As the pandemic goes on, consumers are conserving their finances.



■ WAVE 1 ■ WAVE 2

85% are trying to limit the money they spend.



Online shopping is up with stores closed.

% shopping online more than before the pandemic

26% WAVE 1 **37%** WAVE 2

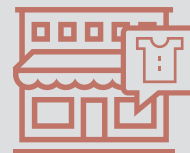


Consumers are becoming more comfortable shopping for clothes online, but still look forward to shopping in physical stores.



68%

will buy more clothing online in the future



64%

excited to shop for clothes in physical stores

80% plan to purchase clothing in the next 3 months

Items that consumers plan to purchase in the future:



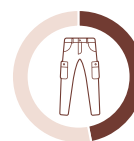
53% intimate apparel



52% denim jeans



47% t-shirts



47% casual pants

Expect this experience to change the way they shop in the future.

72% WAVE 1 **80%** WAVE 2



For More Information Contact: Corporate Strategy & Insights at MarketInformation@cottoninc.com

Source: Cotton Incorporated's COVID-19 Consumer Response Survey, a survey of 500 consumers in Mexico conducted on March 24-25, 2020 (Wave 1) and April 28-29, 2020 (Wave 2). AMERICA'S COTTON PRODUCERS AND IMPORTERS. Service Marks/Trademarks of Cotton Incorporated. ©2020 Cotton Incorporated.