



COTTON INCORPORATED'S SUPPLY CHAIN INSIGHTS

DENIM JEANS OUTLOOK



U.S. EDITION



Size of Denim Market

\$18.4

billion in 2022

to

\$21.8

billion in 2027¹

(5 year growth 18.5%)



\$53

Average prices
consumers pay for a
pair of denim jeans

(up 8% from last year)

Plans to Purchase

8 out of 10

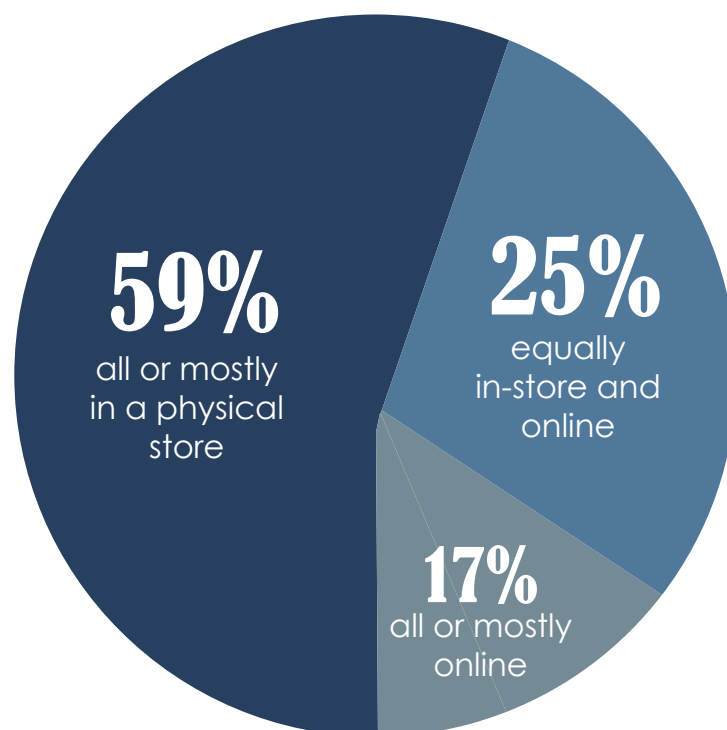
consumers (82%) say they
plan to purchase the

62%
Same

20%
More

pairs of denim jeans in the next year.

Consumers will purchase jeans...



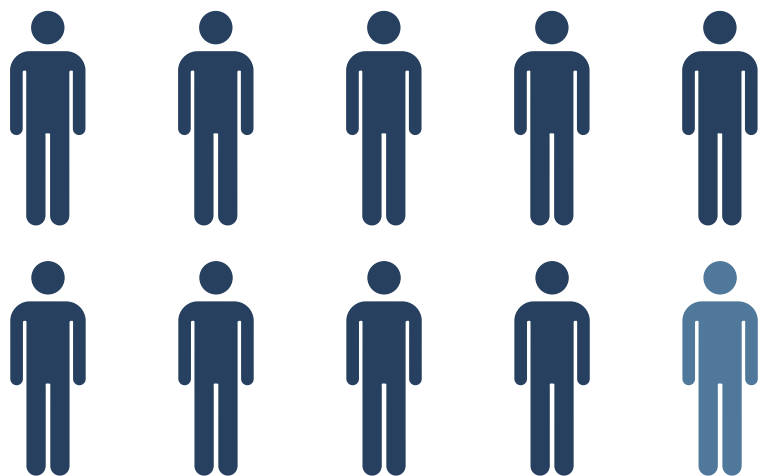
For More Information Contact: Corporate Strategy & Insights at MarketInformation@cottoninc.com

Cotton Incorporated's Lifestyle Monitor™ Survey March 2023, n=500

Sources: 'Euromonitor International

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Purchase Drivers



over 9 in 10
say
comfort (95%)
fit (95%)
quality (92%)

are important to denim jeans purchase decisions.

Consumers Love Cotton-Rich Denim

65%

say they prefer their denim jeans to be made from:



41%

cotton blends



24%

100% cotton

Consumer Preferences

Bottoms worn most often*



34%
Denim Jeans



23%
sweatpants/
joggers



17%
leggings/
jeggings



15%
casual
pants

Brand Favorites for Denim Jeans

36%

Levi's

9%

Wrangler

8%

Lee

7%

American
Eagle



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